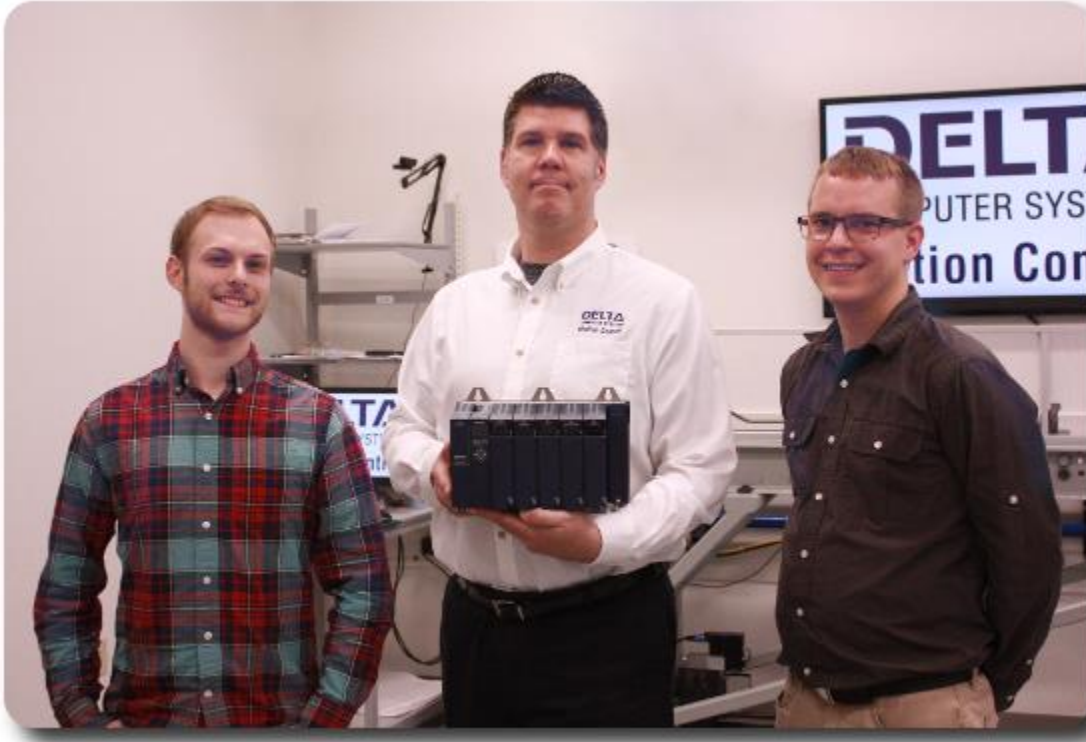


## Delta Computer Systems is Growing in Staff, Products and Global Presence

Battle Ground, WA – May 17, 2018 – Delta Computer Systems, Inc. ([www.deltamotion.com](http://www.deltamotion.com)) announces 5 new hires as the industrial motion controller supplier expands its product line and its global business footprint. The new employees include Aaron Heinrich, Motion Products Marketing Manager, David McNichol and Paul Huumala, Application engineers, Wade Nylund, Quality/Project Manager, and Don Turrentine, IT Specialist/Programmer. Previously, it was announced that Tim Gessner has moved from Engineering to the position of European Regional Sales Manager and Phil Lin was hired as Asia/Pacific Regional Sales Manager.

The Delta personnel growth has been happening as the company completed a 2,500 sq.ft. expansion of its Battle Ground headquarters, adding 6 offices plus more training lab and warehouse space.



*New Delta people - David McNichol, Aaron Heinrich and Paul Huumala. Heinrich holds Delta's new RMC200 motion controller product.*

Also, over the past year Delta has continued to expand its product offering. The company's flagship RMC200 motion controller has been augmented with new expansion products, enabling it to handle up to 32 axes of synchronized motion control. This means that a single motion controller can handle the control of an entire sawline or metal-forming production line – tasks that required multiple controllers in the past.

“We’ve diversified our customer applications while growing total sales geographically,” said Delta CEO Steve Nylund. “Wood-related applications (e.g. sawmill equipment) remain our single largest application area, but now account for just 35% of motion sales, while automotive, aerospace, metals, and plastics are all growing.”

In 2017, just 55% of Delta's motion control sales were in the USA. While USA sales grew by 6% from the previous year, sales in the rest of the world grew by 30%, led by a doubling of sales in China. In order to continue to drive International sales, Delta's European Sales Manager (Tim Gessner) relocated to Europe in March, 2018 in order to better serve customers there. Delta is also working to develop sales in Japan and other countries in that part of the world, with an expectation that 50% of Delta's motion sales will be outside of the USA by the early 2020s.

**About Delta:** For more than 35 years, Delta Computer Systems, Inc. has been a supplier of motion controllers and other industrial products that enable OEMs and integrators to build better machines and get to market quickly. Delta's RMC Motion Controllers are used for hydraulic, pneumatic and electric closed-loop control in a wide array of single and multi-axis control and testing applications. For more information contact Aaron Heinrich, (360) 254-8688, [aheinrich@deltamotion.com](mailto:aheinrich@deltamotion.com).